

**Table E**

**Market Shares**  
**(Business of 2000)**



**TABLE E**  
**MARKET SHARES**  
**(BUSINESS OF 2000)**

**ORDINARY LIFE**

| <b>RANK</b>                                      | <b>INSURER</b>                                 | <b>% OF MARKET</b> | <b>PREMIUMS WRITTEN</b> |
|--|--|--------------------|-------------------------|
| 1  | NORTHWESTERN MUTUAL LIFE INS CO THE            | 17.2               | \$ 274,450,884          |
| 2  | PRUDENTIAL INS CO OF AMERICA THE               | 4.9                | 78,085,083              |
| 3  | AID ASSOCIATION FOR LUTHERANS                  | 4.7                | 74,625,053              |
| 4  | AMERICAN FAMILY LIFE INS CO                    | 3.4                | 54,266,657              |
| 5  | METROPOLITAN LIFE INS CO                       | 3.0                | 48,334,915              |
| 6  | EQUITABLE LIFE ASSURANCE SOCIETY OF THE US THE | 2.8                | 44,559,269              |
| 7  | LUTHERAN BROTHERHOOD                           | 2.1                | 33,015,635              |
| 8  | NEW YORK LIFE INS CO                           | 1.9                | 31,019,613              |
| 9  | PRINCIPAL LIFE INS CO                          | 1.8                | 28,789,676              |
| 10   | STATE FARM LIFE & ACCIDENT ASSURANCE CO        | 1.7                | 27,794,911              |
| 11   | PACIFIC LIFE INS CO                            | 1.7                | 26,976,747              |
| 12   | IDS LIFE INS CO                                | 1.5                | 24,231,839              |
| 13   | MASSACHUSETTS MUTUAL LIFE INS CO               | 1.5                | 23,807,239              |
| 14   | FORTIS BENEFITS INS CO                         | 1.2                | 18,742,028              |
| 15   | VALLEY FORGE LIFE INS CO                       | 1.2                | 18,524,509              |
| 16   | PRIMERICA LIFE INS CO                          | 1.1                | 18,154,171              |
| 17   | CATHOLIC KNIGHTS                               | 1.1                | 17,173,536              |
| 18   | WESTERN RESERVE LIFE ASSURANCE CO OF OH        | 1.1                | 17,115,514              |
| 19   | AMERUS LIFE INS CO                             | 1.0                | 15,987,181              |
| 20   | TRANSAMERICA OCCIDENTAL LIFE INS CO            | 1.0                | 15,697,131              |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |  | <b>55.8</b>        | <b>\$ 891,351,591</b>   |
| <b>TOTALS FOR 437 INSURERS WRITING THIS LINE</b> |  | <b>100.0</b>       | <b>\$1,596,111,704</b>  |

**CREDIT LIFE**

| <b>RANK</b>                                     | <b>INSURER</b>                           | <b>% OF MARKET</b> | <b>PREMIUMS WRITTEN</b> |
|---|--|--------------------|-------------------------|
| 1   | AMERICAN GENERAL ASSURANCE CO            | 18.0               | \$ 8,994,785            |
| 2   | CUNA MUTUAL INS SOCIETY                  | 9.2                | 4,576,496               |
| 3   | NORTH CENTRAL LIFE INS CO                | 7.8                | 3,875,307               |
| 4   | ASSOCIATES FINANCIAL LIFE INS CO         | 7.6                | 3,769,405               |
| 5   | PEKIN LIFE INS CO                        | 6.5                | 3,239,487               |
| 6   | AMERICAN MODERN LIFE INS CO              | 6.1                | 3,053,244               |
| 7   | UNION SECURITY LIFE INS CO               | 5.6                | 2,779,332               |
| 8   | JMIC LIFE INS CO                         | 5.2                | 2,605,744               |
| 9   | AMERICAN BANKERS LIFE ASSUR CO OF FLA    | 5.1                | 2,548,345               |
| 10  | RESOURCE LIFE INS CO                     | 5.0                | 2,481,968               |
| 11  | HOUSEHOLD LIFE INS CO                    | 4.7                | 2,322,314               |
| 12  | CENTRAL STATES HEALTH & LIFE CO OF OMAHA | 3.5                | 1,768,733               |
| 13  | UNIVERSAL UNDERWRITERS LIFE INS CO       | 3.4                | 1,710,861               |
| 14  | WESTERN DIVERSIFIED LIFE INS CO          | 2.6                | 1,298,384               |
| 15  | AMERICAN NATIONAL INS CO                 | 2.4                | 1,187,819               |
| 16  | MINNESOTA LIFE INS CO                    | 2.4                | 1,176,104               |
| 17  | MADISON NATIONAL LIFE INS CO INC         | 1.8                | 874,637                 |
| 18  | AMERICAN HEALTH & LIFE INS CO            | 1.4                | 702,432                 |
| 19  | MERIT LIFE INS CO                        | 1.1                | 564,023                 |
| 20  | ALLSTATE LIFE INS CO                     | 0.7                | 364,620                 |
| <b>TOTALS FOR 20 RANKED INSURERS</b>            |  | <b>100.0</b>       | <b>\$ 49,894,040</b>    |
| <b>TOTALS FOR 51 INSURERS WRITING THIS LINE</b> |  | <b>100.0</b>       | <b>\$ 49,885,265</b>    |

**GROUP LIFE**

| <b>RANK</b>                                      | <b>INSURER</b>                      | <b>% OF MARKET</b> | <b>PREMIUMS WRITTEN</b> |
|--|-------------------------------------|--------------------|-------------------------|
| 1  | METROPOLITAN LIFE INS CO            | 14.4               | \$ 45,765,566           |
| 2  | MINNESOTA LIFE INS CO               | 14.1               | 44,666,985              |
| 3  | UNUM LIFE INS CO OF AMERICA         | 5.9                | 18,627,454              |
| 4  | PRUDENTIAL INS CO OF AMERICA THE    | 5.7                | 18,205,304              |
| 5  | UNITED WISCONSIN LIFE INS CO        | 5.2                | 16,430,812              |
| 6  | HARTFORD LIFE & ACCIDENT INS CO     | 4.2                | 13,230,445              |
| 7  | FORTIS BENEFITS INS CO              | 4.1                | 13,068,524              |
| 8  | CONNECTICUT GENERAL LIFE INS CO     | 3.6                | 11,320,014              |
| 9  | CUNA MUTUAL INS SOCIETY             | 2.4                | 7,454,832               |
| 10   | LIBERTY LIFE ASSURANCE CO OF BOSTON | 2.3                | 7,423,354               |
| 11   | RELIASTAR LIFE INS CO               | 2.3                | 7,361,131               |
| 12   | TRUSTMARK INS CO                    | 2.1                | 6,674,939               |
| 13   | AETNA LIFE INS CO                   | 2.0                | 6,450,593               |
| 14   | PRINCIPAL LIFE INS CO               | 2.0                | 6,211,336               |
| 15   | NEW YORK LIFE INS CO                | 1.6                | 5,058,240               |
| 16   | SUN LIFE ASSURANCE CO OF CANADA     | 1.6                | 4,930,151               |
| 17   | J C PENNEY LIFE INS CO              | 1.2                | 3,955,511               |
| 18   | JEFFERSON PILOT FINANCIAL INS CO    | 1.2                | 3,952,854               |
| 19   | NATIONAL GUARDIAN LIFE INS CO       | 1.2                | 3,926,400               |
| 20   | LIFE INS CO OF NORTH AMERICA        | 1.2                | 3,734,033               |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                     | <b>78.4</b>        | <b>\$ 248,448,478</b>   |
| <b>TOTALS FOR 208 INSURERS WRITING THIS LINE</b> |                                     | <b>100.0</b>       | <b>\$ 316,970,026</b>   |

**ANNUITIES**

| <b>RANK</b>                                      | <b>INSURER</b>                                 | <b>% OF MARKET</b> | <b>PREMIUMS WRITTEN</b> |
|--|--|--------------------|-------------------------|
| 1  | LINCOLN BENEFIT LIFE CO                        | 11.8               | \$ 183,014,859          |
| 2  | LUTHERAN BROTHERHOOD                           | 7.0                | 108,312,901             |
| 3  | AID ASSOCIATION FOR LUTHERANS                  | 6.5                | 101,023,095             |
| 4  | JACKSON NATIONAL LIFE INS CO                   | 5.6                | 87,457,275              |
| 5  | NORTHWESTERN MUTUAL LIFE INS CO THE            | 5.1                | 78,900,501              |
| 6  | GE LIFE AND ANNUITY ASSURANCE CO               | 4.5                | 69,617,752              |
| 7  | TEACHERS INSURANCE & ANNUITY ASSN OF AMER      | 4.1                | 63,571,317              |
| 8  | NEW YORK LIFE INS & ANNUITY CORP               | 4.1                | 63,162,263              |
| 9  | ALLSTATE LIFE INS CO                           | 3.3                | 50,524,911              |
| 10   | GLENBROOK LIFE & ANNUITY CO                    | 2.1                | 32,052,829              |
| 11   | AMERICAN EQUITY INVESTMENT LIFE INS CO         | 1.8                | 27,888,484              |
| 12   | LIFEUSA INS CO                                 | 1.8                | 27,396,811              |
| 13   | NORTHBROOK LIFE INS CO                         | 1.7                | 27,112,686              |
| 14   | JEFFERSON PILOT LIFE INS CO                    | 1.7                | 26,747,912              |
| 15   | VALLEY FORGE LIFE INS CO                       | 1.6                | 25,440,896              |
| 16   | WESTERN SOUTHERN LIFE ASSURANCE CO             | 1.6                | 24,874,783              |
| 17   | EQUITABLE LIFE ASSURANCE SOCIETY OF THE US THE | 1.6                | 24,413,699              |
| 18   | AMERITAS VARIABLE LIFE INS CO                  | 1.4                | 21,252,975              |
| 19   | ALLIANZ LIFE INS CO OF NORTH AMERICA           | 1.3                | 20,487,994              |
| 20   | LONDON PACIFIC LIFE & ANNUITY CO               | 1.3                | 19,461,063              |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |  | <b>69.8</b>        | <b>\$1,082,715,006</b>  |
| <b>TOTALS FOR 285 INSURERS WRITING THIS LINE</b> |  | <b>100.0</b>       | <b>\$1,551,296,159</b>  |

## FIRE

| RANK   | INSURER                                 | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|---|-------------|------------------|------------|
| 1  | ALLIANZ INS CO                          | 6.4         | \$ 5,189,970     | 5          |
| 2  | FACTORY MUTUAL INS CO                   | 6.2         | 4,988,722        | 176        |
| 3  | WEST BEND MUTUAL INS CO                 | 5.8         | 4,672,975        | 47         |
| 4  | LOCAL GOVERNMENT PROPERTY INS FUND      | 4.3         | 3,462,477        | 227        |
| 5  | AMERICAN GUARANTEE & LIABILITY INS CO   | 3.0         | 3,427,211        | 7          |
| 6  | EMPLOYERS INS OF WAUSAU A MUTUAL CO     | 2.5         | 2,396,945        | 40         |
| 7  | AUTO OWNERS INS CO                      | 2.2         | 1,980,425        | 113        |
| 8  | WESTPORT INS CORP                       | 2.0         | 1,807,333        | 25         |
| 9  | WESTCHESTER FIRE INS CO                 | 1.8         | 1,634,051        | 654        |
| 10   | ZURICH AMERICAN INS CO                  | 1.8         | 1,470,758        | 9          |
| 11   | AMERICAN FAMILY MUTUAL INS CO           | 1.6         | 1,438,979        | 83         |
| 12   | ST PAUL FIRE & CASUALTY INS CO          | 1.5         | 1,326,952        | 182        |
| 13   | GERMANTOWN MUTUAL INS CO                | 1.5         | 1,185,806        | 60         |
| 14   | LUMBERMENS UNDERWRITING ALLIANCE US     | 1.4         | 1,179,722        | 169        |
| 15   | MILWAUKEE MUTUAL INS CO                 | 1.4         | 1,125,214        | 28         |
| 16   | WINTERTHUR INTERNATIONAL AMERICA INS CO | 1.4         | 1,120,072        | -24        |
| 17   | TRAVELERS INDEMNITY CO THE              | 1.3         | 1,088,872        | 9          |
| 18   | TRAVELERS INDEMNITY CO OF IL            | 1.3         | 1,071,079        | 6          |
| 19   | WAUSAU-STETTIN MUTUAL INS CO            | 1.1         | 1,023,122        | 95         |
| 20   | AMERICAN SECURITY INS CO                | 1.0         | 867,945          | 71         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |   | 49.5        | \$42,458,630     | 97         |
| <b>TOTALS FOR 316 INSURERS WRITING THIS LINE</b> |   | 100.0       | \$80,470,806     | 109        |

## FARM OWNERS MULTIPLE PERIL

| RANK  | INSURER                               | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|---|---------------------------------------|-------------|------------------|------------|
| 1   | RURAL MUTUAL INS CO                   | 24.6        | \$20,146,633     | 91         |
| 2   | AMERICAN FAMILY MUTUAL INS CO         | 16.9        | 13,827,268       | 123        |
| 3   | SECURA INS A MUTUAL CO                | 10.4        | 8,546,909        | 63         |
| 4   | WILSON MUTUAL INS CO                  | 5.4         | 4,424,053        | 80         |
| 5   | HASTINGS MUTUAL INS CO                | 5.4         | 4,418,167        | 157        |
| 6   | WISCONSIN AMERICAN MUTUAL INS CO      | 4.0         | 3,251,797        | 85         |
| 7   | AUTO OWNERS INS CO                    | 3.9         | 3,161,993        | 79         |
| 8   | STATE FARM FIRE & CASUALTY CO         | 3.7         | 3,037,552        | 164        |
| 9   | MT MORRIS MUTUAL INS CO               | 3.4         | 2,767,429        | 174        |
| 10  | OHIO FARMERS INS CO                   | 2.4         | 2,004,445        | 111        |
| 11  | GERMANTOWN MUTUAL INS CO              | 2.4         | 1,949,991        | 125        |
| 12  | MAPLE VALLEY MUTUAL INS CO            | 2.0         | 1,641,329        | 74         |
| 13  | MCMILLAN-WARNER MUTUAL INS CO         | 2.0         | 1,616,993        | 63         |
| 14  | MANITOWOC MUTUAL INS CO               | 1.8         | 1,443,352        | 354        |
| 15  | LITTLE BLACK MUTUAL INS CO            | 1.5         | 1,259,849        | 67         |
| 16  | FARMINGTON MUTUAL INS CO              | 1.2         | 952,496          | 69         |
| 17  | TRAVELERS INDEMNITY CO OF AMERICA THE | 1.1         | 916,252          | 205        |
| 18  | COMMERCIAL UNION MIDWEST INS CO       | 1.1         | 874,243          | 27         |
| 19  | MERIDIAN SECURITY INS CO              | 1.0         | 783,482          | 138        |
| 20  | WISCONSIN MUTUAL INS CO               | 0.8         | 685,266          | 93         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>            |                                       | 94.9        | \$77,709,499     | 116        |
| <b>TOTALS FOR 46 INSURERS WRITING THIS LINE</b> |                                       | 100.0       | \$81,892,962     | 106        |

**H O M E O W N E R S M U L T I P L E P E R I L**

| <b>RANK</b>                                      | <b>INSURER</b>                  | <b>% OF<br/>MARKET</b> | <b>PREMIUMS<br/>WRITTEN</b> | <b>LOSS<br/>RATIO</b> |
|--|---------------------------------|------------------------|-----------------------------|-----------------------|
| 1  | AMERICAN FAMILY MUTUAL INS CO   | 26.5                   | \$131,522,004               | 124                   |
| 2  | STATE FARM FIRE & CASUALTY CO   | 13.2                   | 65,295,290                  | 137                   |
| 3  | HERITAGE MUTUAL INS CO          | 4.0                    | 19,626,027                  | 95                    |
| 4  | ALLSTATE INS CO                 | 3.7                    | 18,378,120                  | 103                   |
| 5  | GENERAL CASUALTY CO OF WI       | 2.9                    | 14,276,140                  | 146                   |
| 6  | FIRE INSURANCE EXCHANGE         | 2.7                    | 13,435,325                  | 100                   |
| 7  | WEST BEND MUTUAL INS CO         | 2.4                    | 11,737,507                  | 106                   |
| 8  | SECURA INS A MUTUAL CO          | 2.4                    | 11,716,174                  | 71                    |
| 9  | REGENT INS CO                   | 1.8                    | 8,976,000                   | 115                   |
| 10   | SENTRY INS A MUTUAL CO          | 1.8                    | 8,828,566                   | 100                   |
| 11   | AUTO OWNERS INS CO              | 1.6                    | 8,071,151                   | 107                   |
| 12   | RURAL MUTUAL INS CO             | 1.5                    | 7,638,254                   | 132                   |
| 13   | BADGER MUTUAL INS CO            | 1.5                    | 7,495,472                   | 101                   |
| 14   | CONTINENTAL INS CO THE          | 1.4                    | 7,090,750                   | 133                   |
| 15   | SAFECO INS CO OF AMERICA        | 1.4                    | 7,024,972                   | 131                   |
| 16   | COMMERCIAL UNION MIDWEST INS CO | 1.4                    | 6,950,259                   | 138                   |
| 17   | GERMANTOWN MUTUAL INS CO        | 1.2                    | 5,847,971                   | 158                   |
| 18   | ECONOMY PREFERRED INS CO        | 1.1                    | 5,456,682                   | 183                   |
| 19   | WISCONSIN MUTUAL INS CO         | 1.0                    | 5,193,656                   | 96                    |
| 20   | CINCINNATI INSURANCE CO THE     | 1.0                    | 5,153,999                   | 216                   |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                 | <b>74.6</b>            | <b>\$369,714,319</b>        | <b>123</b>            |
| <b>TOTALS FOR 213 INSURERS WRITING THIS LINE</b> |                                 | <b>100.0</b>           | <b>\$495,765,255</b>        | <b>124</b>            |

**C O M M E R C I A L M U L T I P L E P E R I L**

| <b>RANK</b>                                      | <b>INSURER</b>                   | <b>% OF<br/>MARKET</b> | <b>PREMIUMS<br/>WRITTEN</b> | <b>LOSS<br/>RATIO</b> |
|--|----------------------------------|------------------------|-----------------------------|-----------------------|
| 1  | HERITAGE MUTUAL INS CO           | 7.8                    | \$ 30,775,671               | 38                    |
| 2  | AMERICAN FAMILY MUTUAL INS CO    | 5.8                    | 23,013,936                  | 101                   |
| 3  | SOCIETY INS A MUTUAL CO          | 4.9                    | 19,592,550                  | 42                    |
| 4  | REGENT INS CO                    | 4.4                    | 17,251,473                  | 59                    |
| 5  | GENERAL CASUALTY CO OF WI        | 4.3                    | 17,076,734                  | 29                    |
| 6  | CINCINNATI INS CO THE            | 3.7                    | 14,550,468                  | 86                    |
| 7  | RURAL MUTUAL INS CO              | 2.5                    | 9,864,777                   | 68                    |
| 8  | TRAVELERS INDEMNITY CO OF IL     | 2.5                    | 9,706,194                   | 66                    |
| 9  | CAPITOL INDEMNITY CORP           | 2.4                    | 9,682,833                   | 48                    |
| 10   | INDIANA INS CO                   | 2.2                    | 8,868,697                   | 64                    |
| 11   | COMMERCIAL UNION MIDWEST INS CO  | 2.1                    | 8,156,777                   | 105                   |
| 12   | STATE FARM FIRE & CASUALTY CO    | 2.0                    | 7,868,421                   | 110                   |
| 13   | SECURA SUPREME INS CO            | 1.9                    | 7,625,241                   | 53                    |
| 14   | FEDERAL INS CO                   | 1.9                    | 7,346,725                   | 66                    |
| 15   | WEST BEND MUTUAL INS CO          | 1.6                    | 6,468,780                   | 44                    |
| 16   | NATIONAL FIRE INS CO OF HARTFORD | 1.5                    | 5,896,314                   | 149                   |
| 17   | CHURCH MUTUAL INS CO             | 1.4                    | 5,601,919                   | 123                   |
| 18   | INTEGRITY MUTUAL INS CO          | 1.3                    | 5,132,841                   | 64                    |
| 19   | TRANSCONTINENTAL INS CO          | 1.3                    | 5,129,712                   | 73                    |
| 20   | TRANSPORTATION INS CO            | 1.2                    | 4,829,153                   | 66                    |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                  | <b>56.7</b>            | <b>\$224,439,216</b>        | <b>67</b>             |
| <b>TOTALS FOR 273 INSURERS WRITING THIS LINE</b> |                                  | <b>100.0</b>           | <b>\$395,957,453</b>        | <b>75</b>             |

## MEDICAL MALPRACTICE

| RANK  | INSURER   | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|---|---|-------------|------------------|------------|
| 1   | PHYSICIANS INS CO OF WI INC                     | 33.4        | \$ 19,625,524    | 39         |
| 2   | MEDICAL PROTECTIVE CO THE                       | 20.2        | 11,883,017       | 36         |
| 3   | OHIC INS CO                                     | 9.8         | 5,754,864        | 79         |
| 4   | ST PAUL FIRE & CASUALTY INS CO                  | 5.8         | 3,383,665        | 31         |
| 5   | AMERICAN CONTINENTAL INS CO                     | 4.1         | 2,408,701        | 102        |
| 6   | CONTINENTAL CASUALTY CO                         | 4.0         | 2,327,215        | -49        |
| 7   | WISCONSIN HEALTH CARE LIABILITY INS PLAN        | 2.8         | 1,671,712        | -613       |
| 8   | ST PAUL FIRE & MARINE INS CO                    | 2.5         | 1,456,766        | 36         |
| 9   | AMERICAN CASUALTY CO OF READING PA              | 2.3         | 1,350,025        | 9          |
| 10  | NCMIC INS CO                                    | 2.3         | 1,333,781        | 12         |
| 11  | CHICAGO INS CO                                  | 1.8         | 1,038,568        | -8         |
| 12  | FIREMANS FUND INS CO OF WI                      | 1.5         | 894,286          | 96         |
| 13  | ST PAUL MERCURY INS CO                          | 1.3         | 750,803          | 104        |
| 14  | CINCINNATI INS CO THE                           | 1.0         | 566,788          | -64        |
| 15  | PODIATRY INS CO OF AMER RISK RET GR A MUTUAL CO | 0.9         | 517,229          | -146       |
| 16  | ZURICH AMERICAN INS CO                          | 0.9         | 507,380          | 48         |
| 17  | PHICO INS CO                                    | 0.7         | 426,668          | -98        |
| 18  | GULF INS CO                                     | 0.7         | 420,374          | 15         |
| 19  | NATIONAL FIRE INS CO OF HARTFORD                | 0.7         | 396,888          | 35         |
| 20  | LEGION INS CO                                   | 0.5         | 281,151          | -152       |
| <b>TOTALS FOR 20 RANKED INSURERS</b>            |   | 96.9        | \$ 56,995,405    | 14         |
| <b>TOTALS FOR 48 INSURERS WRITING THIS LINE</b> |   | 100.0       | \$ 58,823,766    | 16         |

## GROUP ACCIDENT &amp; HEALTH

| RANK   | INSURER                                       | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|---|-------------|------------------|------------|
| 1  | UNITEDHEALTHCARE OF WISCONSIN INC             | 9.3         | \$ 501,217,370   | 85         |
| 2  | WEA INS CORP                                  | 8.1         | 433,843,669      | 99         |
| 3  | COMPCARE HEALTH SERVICES INS CORP             | 7.2         | 386,720,816      | 95         |
| 4  | BLUE CROSS/BLUE UNITED OF WI                  | 7.1         | 378,980,866      | 91         |
| 5  | DEAN HEALTH PLAN INC                          | 6.6         | 351,911,193      | 94         |
| 6  | PHYSICIANS PLUS INS CORP                      | 4.3         | 231,232,250      | 94         |
| 7  | TOUCHPOINT HEALTH PLAN INC                    | 4.2         | 222,886,238      | 91         |
| 8  | SECURITY HEALTH PLAN OF WI INC                | 3.9         | 209,075,128      | 94         |
| 9  | NETWORK HEALTH PLAN OF WI INC                 | 3.7         | 197,462,969      | 95         |
| 10   | HUMANA WISCONSIN HEALTH ORGANIZATION INS CORP | 3.1         | 166,095,643      | 85         |
| 11   | WISCONSIN PHYSICIANS SERVICE INS CORP         | 2.9         | 153,825,523      | 90         |
| 12   | UNITY HEALTH PLANS INS CORP                   | 2.9         | 153,818,498      | 94         |
| 13   | EMPLOYERS HEALTH INS CO                       | 2.4         | 131,200,098      | 86         |
| 14   | UNITED HEALTHCARE INS CO                      | 2.2         | 117,006,467      | 70         |
| 15   | GROUP HEALTH COOP OF SOUTH CENTRAL WI         | 1.7         | 91,942,629       | 93         |
| 16   | MIDWEST SECURITY LIFE INS CO                  | 1.4         | 76,091,965       | 77         |
| 17   | PRINCIPAL LIFE INS CO                         | 1.4         | 74,287,212       | 78         |
| 18   | VALLEY HEALTH PLAN INC.                       | 1.4         | 73,446,629       | 95         |
| 19   | EMPHEYSYS WISCONSIN INS CO                    | 1.3         | 67,275,549       | 74         |
| 20   | GUNDERSEN LUTHERAN HEALTH PLAN INC            | 1.0         | 56,182,374       | 88         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |   | 76.0        | \$4,074,503,086  | 91         |
| <b>TOTALS FOR 300 INSURERS WRITING THIS LINE</b> |   | 100.0       | \$5,363,991,076  | 89         |

## CREDIT ACCIDENT &amp; HEALTH

| RANK  | INSURER                                  | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|---|--|-------------|------------------|------------|
| 1   | CUNA MUTUAL INS SOCIETY                  | 14.3        | \$ 11,178,211    | 60         |
| 2   | AMERICAN SECURITY INS CO                 | 12.2        | 9,601,858        | 2          |
| 3   | AMERICAN GENERAL ASSURANCE CO            | 10.9        | 8,534,575        | 64         |
| 4   | AMERICAN BANKERS INS CO OF FLA           | 9.7         | 7,605,634        | 9          |
| 5   | RESOURCE LIFE INS CO                     | 6.2         | 4,872,947        | 36         |
| 6   | JMIC LIFE INS CO                         | 5.6         | 4,367,089        | 43         |
| 7   | PEKIN LIFE INS CO                        | 5.4         | 4,214,862        | 55         |
| 8   | NORTH CENTRAL LIFE INS CO                | 5.1         | 4,018,318        | 68         |
| 9   | UNION SECURITY LIFE INS CO               | 3.7         | 2,938,199        | 59         |
| 10  | WESTERN DIVERSIFIED LIFE INS CO          | 3.0         | 2,316,501        | 44         |
| 11  | UNIVERSAL UNDERWRITERS LIFE INS CO       | 2.9         | 2,267,845        | 34         |
| 12  | AMERICAN MODERN LIFE INS CO              | 2.9         | 2,235,182        | 42         |
| 13  | MADISON NATIONAL LIFE INS CO INC         | 2.3         | 1,824,768        | 49         |
| 14  | HOUSEHOLD LIFE INS CO                    | 2.3         | 1,811,629        | 101        |
| 15  | ASSOCIATES FINANCIAL LIFE INS CO         | 1.8         | 1,433,424        | 48         |
| 16  | STANDARD GUARANTY INS CO                 | 1.7         | 1,336,692        | 5          |
| 17  | CENTRAL STATES HEALTH & LIFE CO OF OMAHA | 1.6         | 1,292,538        | 52         |
| 18  | CENTRAL STATES INDEMNITY CO OF OMAHA     | 1.6         | 1,244,903        | 48         |
| 19  | AMERICAN NATIONAL INS CO                 | 1.2         | 953,569          | 64         |
| 20  | AMERICAN BANKERS LIFE ASSUR CO OF FLA    | 1.0         | 763,231          | 109        |
| <b>TOTALS FOR 20 RANKED INSURERS</b>            |  | 95.4        | \$ 74,811,975    | 43         |
| <b>TOTALS FOR 58 INSURERS WRITING THIS LINE</b> |  | 100.0       | \$ 78,400,545    | 44         |

## INDIVIDUAL ACCIDENT &amp; HEALTH

| RANK   | INSURER                                     | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|---|-------------|------------------|------------|
| 1  | BLUE CROSS/BLUE UNITED OF WI                | 18.6        | \$160,575,864    | 94         |
| 2  | AMERICAN REPUBLIC INS CO                    | 6.5         | 55,858,965       | 69         |
| 3  | WISCONSIN PHYSICIANS SERVICE INS CORP       | 5.7         | 49,294,844       | 69         |
| 4  | AMERICAN FAMILY MUTUAL INS CO               | 5.4         | 46,505,637       | 78         |
| 5  | BANKERS LIFE & CASUALTY CO                  | 5.2         | 45,238,541       | 64         |
| 6  | PHYSICIANS MUTUAL INS CO                    | 4.3         | 37,375,949       | 68         |
| 7  | AMERICAN FAMILY LIFE ASSURNC CO OF COLUMBUS | 3.0         | 26,355,474       | 45         |
| 8  | FORTIS INS COMPANY                          | 3.0         | 26,286,199       | 62         |
| 9  | SECURITY HEALTH PLAN OF WI INC              | 2.8         | 24,042,691       | 86         |
| 10   | AID ASSOCIATION FOR LUTHERANS               | 2.6         | 22,565,001       | 49         |
| 11   | COMBINED INS CO OF AMER                     | 2.4         | 20,449,039       | 23         |
| 12   | DEAN HEALTH PLAN INC                        | 2.1         | 18,090,545       | 89         |
| 13   | NORTHWESTERN MUTUAL LIFE INS CO THE         | 2.1         | 17,925,566       | 76         |
| 14   | MUTUAL OF OMAHA INS CO                      | 1.9         | 16,689,093       | 68         |
| 15   | STATE FARM MUTUAL AUTOMOBILE INS CO         | 1.9         | 16,146,809       | 95         |
| 16   | GENERAL ELECTRIC CAPITAL ASSURANCE CO       | 1.5         | 12,873,054       | 56         |
| 17   | CONSTITUTION LIFE INS CO                    | 1.3         | 11,450,798       | 79         |
| 18   | UNITED TEACHER ASSOCIATES INS CO            | 1.2         | 10,000,561       | 54         |
| 19   | NATIONAL STATES INS CO                      | 1.1         | 9,767,561        | 65         |
| 20   | WORLD INSURANCE CO                          | 1.0         | 8,501,700        | 63         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |   | 73.6        | \$635,993,891    | 73         |
| <b>TOTALS FOR 321 INSURERS WRITING THIS LINE</b> |   | 100.0       | \$864,441,027    | 70         |

## WORKERS COMPENSATION

| RANK   | INSURER                             | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|-------------------------------------|-------------|------------------|------------|
| 1  | TRANSPORTATION INS CO               | 5.2         | \$ 60,980,313    | 71         |
| 2  | WEST BEND MUTUAL INS CO             | 4.9         | 56,961,584       | 50         |
| 3  | HERITAGE MUTUAL INS CO              | 4.5         | 51,975,960       | 45         |
| 4  | REGENT INS CO                       | 4.4         | 51,615,186       | 43         |
| 5  | EMPLOYERS INS OF WAUSAU A MUTUAL CO | 4.1         | 47,546,772       | 137        |
| 6  | ZURICH AMERICAN INS CO              | 3.6         | 41,946,520       | 80         |
| 7  | WAUSAU UNDERWRITERS INS CO          | 3.3         | 39,071,020       | 77         |
| 8  | CONNECTICUT INDEMNITY CO THE        | 3.1         | 36,138,137       | 57         |
| 9  | VIRGINIA SURETY CO INC              | 3.1         | 35,637,158       | 44         |
| 10   | SOCIETY INS A MUTUAL CO             | 2.8         | 32,936,727       | 39         |
| 11   | TRAVELERS INDEMNITY CO OF IL        | 2.3         | 27,055,457       | 205        |
| 12   | LIBERTY MUTUAL FIRE INS CO          | 2.3         | 27,016,494       | 81         |
| 13   | SENTRY INS A MUTUAL CO              | 2.3         | 26,654,231       | 61         |
| 14   | TRANSCONTINENTAL INS CO             | 2.2         | 26,010,665       | 54         |
| 15   | UNITED WISCONSIN INS CO             | 2.2         | 25,335,437       | 47         |
| 16   | FREMONT CASUALTY INS CO             | 1.7         | 19,610,617       | 87         |
| 17   | ST PAUL FIRE & CASUALTY INS CO      | 1.5         | 18,008,968       | 55         |
| 18   | LUMBERMENS MUTUAL CASUALTY CO       | 1.3         | 15,648,324       | 54         |
| 19   | WAUSAU GENERAL INS CO               | 1.2         | 14,124,772       | 83         |
| 20   | SECURA SUPREME INS CO               | 1.1         | 13,115,927       | 39         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                     | 57.2        | \$ 667,390,269   | 68         |
| <b>TOTALS FOR 296 INSURERS WRITING THIS LINE</b> |                                     | 100.0       | \$1,166,764,782  | 70         |

## OTHER LIABILITY

| RANK   | INSURER                                  | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|--|-------------|------------------|------------|
| 1  | NATIONAL UNION FIRE INS CO OF PITTSBURGH | 9.1         | \$ 32,490,619    | 54         |
| 2  | FEDERAL INS CO                           | 5.1         | 18,142,083       | 13         |
| 3  | WEST BEND MUTUAL INS CO                  | 4.3         | 15,315,118       | 57         |
| 4  | AMERICAN FAMILY MUTUAL INS CO            | 3.2         | 11,372,610       | 51         |
| 5  | CONTINENTAL CASUALTY CO                  | 3.0         | 10,805,154       | -2         |
| 6  | ILLINOIS NATIONAL INS CO                 | 2.9         | 10,390,053       | 27         |
| 7  | STATE FARM FIRE & CASUALTY CO            | 2.3         | 8,316,427        | 106        |
| 8  | AMERICAN GUARANTEE & LIABILITY INS CO    | 2.3         | 8,168,483        | 39         |
| 9  | ACE AMERICAN INS CO                      | 2.0         | 7,266,801        | -2         |
| 10   | CINCINNATI INS CO THE                    | 1.9         | 6,924,230        | 21         |
| 11   | ZURICH AMERICAN INS CO                   | 1.9         | 6,841,091        | 34         |
| 12   | ST PAUL MERCURY INS CO                   | 1.9         | 6,700,239        | 32         |
| 13   | WAUSAU UNDERWRITERS INS CO               | 1.8         | 6,600,243        | 30         |
| 14   | EMPLOYERS INS OF WAUSAU A MUTUAL CO      | 1.8         | 6,413,265        | 302        |
| 15   | SENTRY INS A MUTUAL CO                   | 1.6         | 5,684,122        | 23         |
| 16   | ST PAUL FIRE & MARINE INS CO             | 1.4         | 4,999,197        | 10         |
| 17   | FEDERATED MUTUAL INS CO                  | 1.4         | 4,868,082        | 18         |
| 18   | TIG INS CO                               | 1.3         | 4,639,380        | 30         |
| 19   | GENERAL CASUALTY CO OF WI                | 1.3         | 4,538,291        | 40         |
| 20   | WISCONSIN COUNTY MUTUAL INS CORP         | 1.2         | 4,349,372        | 38         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |  | 51.6        | \$ 184,824,860   | 47         |
| <b>TOTALS FOR 384 INSURERS WRITING THIS LINE</b> |  | 100.0       | \$ 357,856,763   | 64         |

## PRIVATE PASSENGER CARS

| RANK   | INSURER                             | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|-------------------------------------|-------------|------------------|------------|
| 1  | AMERICAN FAMILY MUTUAL INS CO       | 21.9        | \$ 413,757,167   | 71         |
| 2  | STATE FARM MUTUAL AUTOMOBILE INS CO | 11.4        | 214,145,539      | 87         |
| 3  | AMERICAN STANDARD INS CO OF WI      | 4.5         | 84,775,045       | 77         |
| 4  | ALLSTATE INS CO                     | 3.5         | 66,294,534       | 58         |
| 5  | HERITAGE MUTUAL INS CO              | 3.4         | 64,458,056       | 76         |
| 6  | PROGRESSIVE NORTHERN INS CO         | 3.2         | 59,958,088       | 71         |
| 7  | GENERAL CASUALTY CO OF WI           | 3.2         | 59,562,903       | 79         |
| 8  | FARMERS INS EXCHANGE                | 2.2         | 40,567,103       | 74         |
| 9  | WEST BEND MUTUAL INS CO             | 2.0         | 38,204,371       | 69         |
| 10   | SENTRY INS A MUTUAL CO              | 1.9         | 35,633,131       | 80         |
| 11   | RURAL MUTUAL INS CO                 | 1.8         | 33,279,538       | 68         |
| 12   | CONTINENTAL INS CO THE              | 1.4         | 26,476,129       | 74         |
| 13   | REGENT INS CO                       | 1.4         | 26,418,598       | 77         |
| 14   | WISCONSIN MUTUAL INS CO             | 1.4         | 25,523,680       | 82         |
| 15   | SECURA INS A MUTUAL CO              | 1.3         | 24,451,700       | 60         |
| 16   | BADGER MUTUAL INS CO                | 1.2         | 23,383,342       | 65         |
| 17   | SAFECO INS CO OF AMERICA            | 1.1         | 21,055,449       | 90         |
| 18   | COMMERCIAL UNION MIDWEST INS CO     | 1.0         | 19,134,823       | 104        |
| 19   | DAIRYLAND INS CO                    | 1.0         | 18,253,545       | 70         |
| 20   | MSI PREFERRED INS CO                | 0.9         | 16,915,979       | 78         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                     | 69.6        | \$1,312,248,720  | 75         |
| <b>TOTALS FOR 273 INSURERS WRITING THIS LINE</b> |                                     | 100.0       | \$1,885,397,846  | 76         |

## COMMERCIAL VEHICLES

| RANK   | INSURER                             | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|--|-------------------------------------|-------------|------------------|------------|
| 1  | GREAT WEST CASUALTY CO              | 6.4         | 25,951,166       | 72         |
| 2  | HERITAGE MUTUAL INS CO              | 6.3         | 25,590,130       | 66         |
| 3  | GENERAL CASUALTY CO OF WI           | 5.7         | 23,231,671       | 64         |
| 4  | WEST BEND MUTUAL INS CO             | 4.9         | 19,943,073       | 74         |
| 5  | REGENT INS CO                       | 2.7         | 11,024,331       | 91         |
| 6  | STATE FARM MUTUAL AUTOMOBILE INS CO | 2.4         | 9,817,302        | 61         |
| 7  | LIBERTY MUTUAL FIRE INS CO          | 2.2         | 8,788,060        | 10883      |
| 8  | CINCINNATI INS CO THE               | 2.1         | 8,650,583        | 110        |
| 9  | NORTHLAND INS CO                    | 2.0         | 8,105,721        | 46         |
| 10   | AUTO OWNERS INS CO                  | 1.9         | 7,494,167        | 81         |
| 11   | WAUSAU UNDERWRITERS INS CO          | 1.8         | 7,235,963        | -35        |
| 12   | RURAL MUTUAL INS CO                 | 1.7         | 6,940,878        | 75         |
| 13   | ST PAUL FIRE & MARINE INS CO        | 1.5         | 6,039,152        | 83         |
| 14   | EMPLOYERS MUTUAL CASUALTY CO        | 1.4         | 5,539,315        | 78         |
| 15   | ZURICH AMERICAN INS CO              | 1.4         | 5,526,946        | 61         |
| 16   | AMERICAN FAMILY MUTUAL INS CO       | 1.4         | 5,473,927        | 63         |
| 17   | UNIVERSAL UNDERWRITERS INS CO       | 1.3         | 5,411,281        | 122        |
| 18   | TRAVELERS INDEMNITY CO OF IL        | 1.3         | 5,272,059        | 73         |
| 19   | EMPLOYERS INS OF WAUSAU A MUTUAL CO | 1.3         | 5,217,602        | -447       |
| 20   | MILWAUKEE MUTUAL INS CO             | 1.2         | 4,762,878        | 61         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |                                     | 51.0        | 206,016,205      | 64         |
| <b>TOTALS FOR 328 INSURERS WRITING THIS LINE</b> |                                     | 100.0       | 404,345,654      | 75         |

## F I D E L I T Y

| RANK   | INSURER                                   | % OF MARKET  | PREMIUMS WRITTEN    | LOSS RATIO |
|--|---|--------------|---------------------|------------|
| 1  | CUMIS INS SOCIETY INC                     | 19.8         | \$ 2,674,440        | 58         |
| 2  | FEDERAL INS CO                            | 13.0         | 1,749,289           | 60         |
| 3  | TRAVELERS CASUALTY & SURETY CO OF AMERICA | 9.3          | 1,249,805           | 71         |
| 4  | NATIONAL UNION FIRE INS CO OF PITTSBURGH  | 7.8          | 1,048,163           | 48         |
| 5  | FIDELITY & DEPOSIT CO OF MD               | 6.1          | 827,670             | -11        |
| 6  | ST PAUL MERCURY INS CO                    | 4.5          | 607,444             | 15         |
| 7  | CAPITOL INDEMNITY CORP                    | 4.1          | 548,145             | -7         |
| 8  | KANSAS BANKERS SURETY CO THE              | 2.7          | 365,274             | -103       |
| 9  | EMPLOYERS INS OF WAUSAU A MUTUAL CO       | 2.6          | 346,270             | 56         |
| 10   | WESTERN SURETY CO                         | 2.5          | 339,648             | 2          |
| 11   | ST PAUL FIRE & MARINE INS CO              | 2.5          | 337,386             | 170        |
| 12   | TRAVELERS CASUALTY & SURETY CO            | 2.0          | 268,541             | 16         |
| 13   | GULF INS CO                               | 1.6          | 222,122             | -12        |
| 14   | AMERICAN MOTORISTS INS CO                 | 1.6          | 221,854             | 27         |
| 15   | HERITAGE MUTUAL INS CO                    | 1.6          | 215,954             | 23         |
| 16   | ST PAUL FIRE & CASUALTY INS CO            | 1.4          | 190,894             | -12        |
| 17   | BANC INSURE INC                           | 1.3          | 180,740             | 4          |
| 18   | ZURICH AMERICAN INS CO                    | 1.3          | 172,612             | -89        |
| 19   | OHIO CASUALTY INS CO THE                  | 1.2          | 165,743             | 8          |
| 20   | HARTFORD FIRE INS CO                      | 1.2          | 160,466             | 59         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |   | <b>88.2</b>  | <b>\$11,892,460</b> | <b>36</b>  |
| <b>TOTALS FOR 134 INSURERS WRITING THIS LINE</b> |   | <b>100.0</b> | <b>\$13,479,695</b> | <b>32</b>  |

## S U R E T Y

| RANK   | INSURER                                   | % OF MARKET  | PREMIUMS WRITTEN    | LOSS RATIO |
|--|---|--------------|---------------------|------------|
| 1  | NATIONAL FIRE INS CO OF HARTFORD          | 8.8          | \$ 2,742,933        | -5         |
| 2  | FIDELITY & DEPOSIT CO OF MD               | 8.5          | 2,656,158           | 2          |
| 3  | EMPLOYERS INS OF WAUSAU A MUTUAL CO       | 8.4          | 2,603,468           | -65        |
| 4  | CAPITOL INDEMNITY CORP                    | 8.3          | 2,591,685           | -2         |
| 5  | UNITED STATES FIDELITY & GUARANTY CO      | 5.9          | 1,837,074           | -8         |
| 6  | TRAVELERS CASUALTY & SURETY CO OF AMERICA | 5.5          | 1,716,683           | 0          |
| 7  | AMERICAN HOME ASSURANCE CO                | 3.7          | 1,147,415           | 12         |
| 8  | NATIONAL AMERICAN INS CO                  | 3.6          | 1,133,478           | 14         |
| 9  | ST PAUL FIRE & MARINE INS CO              | 3.3          | 1,011,763           | 0          |
| 10   | OHIO CASUALTY INS CO THE                  | 3.1          | 949,224             | 5          |
| 11   | WESTERN SURETY CO                         | 2.6          | 797,288             | -4         |
| 12   | UNITED FIRE & CSLTY CO                    | 2.5          | 781,519             | -9         |
| 13   | OLD REPUBLIC SURETY CO                    | 1.8          | 568,602             | -5         |
| 14   | SAFECO INS CO OF AMERICA                  | 1.7          | 523,158             | 4          |
| 15   | FRONTIER INS CO                           | 1.7          | 517,986             | 13         |
| 16   | FIREMANS FUND INS CO                      | 1.6          | 491,043             | 10         |
| 17   | CONTINENTAL CASUALTY CO                   | 1.6          | 483,296             | -69        |
| 18   | AMWEST SURETY INS CO                      | 1.5          | 472,929             | 94         |
| 19   | FEDERAL INS CO                            | 1.5          | 463,524             | -2         |
| 20   | MIDSTATE SURETY CORP                      | 1.5          | 453,253             | 68         |
| <b>TOTALS FOR 20 RANKED INSURERS</b>             |   | <b>77.0</b>  | <b>\$23,942,479</b> | <b>-5</b>  |
| <b>TOTALS FOR 142 INSURERS WRITING THIS LINE</b> |   | <b>100.0</b> | <b>\$31,084,405</b> | <b>0</b>   |

## C R E D I T

| RANK  | INSURER                            | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|---|------------------------------------|-------------|------------------|------------|
| 1   | GREAT AMERICAN INS CO              | 29.0        | \$ 777,564       | -33        |
| 2   | EULER AMERICAN CREDIT INDEMNITY CO | 17.8        | 478,869          | 590        |
| 3   | CONTINENTAL INS CO THE             | 13.2        | 355,518          | 30         |
| 4   | WESCO INSURANCE CO                 | 13.0        | 350,011          | 14         |
| 5   | ACE AMERICAN INS CO                | 8.8         | 236,983          | 0          |
| 6   | VIRGINIA SURETY CO INC             | 6.1         | 162,609          | 98         |
| 7   | OLD REPUBLIC INS CO                | 4.6         | 123,969          | 45         |
| 8   | NCM AMERICAS INC                   | 3.6         | 96,364           | 38         |
| 9   | COMMERCIAL UNION INS CO            | 2.8         | 76,355           | 23         |
| 10  | ASSOCIATES INS CO                  | 1.4         | 37,646           | -8         |
| 11  | BANC INSURE INC                    | 1.1         | 30,312           | 30         |
| 12  | FIRST AMERICAN INS CO              | 0.7         | 17,463           | 12         |
| 13  | INS CO OF NORTH AMERICA            | 0.4         | 11,093           | 6          |
| 14  | GUARANTY NATIONAL INS CO           | 0.3         | 8,280            | 0          |
| 15  | SECURITY INS CO OF HARTFORD        | 0.2         | 5,544            | 0          |
| 16  | CONTINENTAL CASUALTY CO            | 0.2         | 5,005            | -2178      |
| 17  | LYNDON PROPERTY INS CO             | -0.1        | -2,654           | 113        |
| 18  | FIDELITY & DEPOSIT CO OF MD        | -3.2        | -85,831          | 36         |
| <b>TOTALS FOR 18 RANKED INSURERS</b>            |                                    | 100.0       | \$ 2,685,100     | 102        |
| <b>TOTALS FOR 18 INSURERS WRITING THIS LINE</b> |                                    | 100.0       | \$ 2,685,100     | 102        |

## T I T L E

| RANK  | INSURER                              | % OF MARKET | PREMIUMS WRITTEN | LOSS RATIO |
|---|--------------------------------------|-------------|------------------|------------|
| 1   | LAWYERS TITLE INS CORP               | 14.4        | \$ 24,440,903    | 10         |
| 2   | TICOR TITLE INS CO                   | 12.1        | 20,445,277       | 1          |
| 3   | COMMONWEALTH LAND TITLE INS CO       | 6.3         | 10,628,498       | 0          |
| 4   | STEWART TITLE GUARANTY CO            | 4.8         | 8,196,588        | 6          |
| 5   | CHICAGO TITLE INS CO                 | 3.4         | 5,816,772        | 8          |
| 6   | INVESTORS TITLE INS CO               | 3.1         | 5,253,364        | 12         |
| 7   | TITLE INS CO OF OREGON               | 2.6         | 4,465,897        | 5          |
| 8   | OLD REPUBLIC NATL TITLE INS CO       | 1.3         | 2,152,691        | 37         |
| 9   | FIRST AMERICAN TITLE INS CO          | 1.0         | 1,704,600        | 7          |
| 10  | SECURITY UNION TITLE INS CO          | 0.5         | 895,665          | 5          |
| 11  | NATIONAL TITLE INS OF NEW YORK INC   | 0.2         | 293,197          | 0          |
| 12  | FIDELITY NATIONAL TITLE INS CO OF NY | 0.2         | 272,538          | 37         |
| 13  | NATIONS TITLE INS OF NEW YORK INC    | 0.0         | 6,923            | 0          |
| <b>TOTALS FOR 13 RANKED INSURERS</b>            |                                      | 50.0        | \$ 84,572,913    | 7          |
| <b>TOTALS FOR 13 INSURERS WRITING THIS LINE</b> |                                      | 100.0       | \$ 84,572,913    | 7          |

## MORTGAGE GUARANTY

| RANK  | INSURER                                  | % OF<br>MARKET | PREMIUMS<br>WRITTEN | LOSS<br>RATIO |
|---|--|----------------|---------------------|---------------|
| 1   | MORTGAGE GUARANTY INS CORP               | 42.2           | \$29,228,792        | 34            |
| 2   | GENERAL ELECTRIC MORTGAGE INS CORP       | 17.1           | 11,804,972          | 0             |
| 3   | UNITED GUARANTY RESIDENTIAL INS CO       | 11.4           | 7,891,676           | 12            |
| 4   | PMI MORTGAGE INS CO                      | 8.8            | 6,084,880           | 10            |
| 5   | MGIC CREDIT ASSURANCE CORP               | 7.6            | 5,247,065           | 87            |
| 6   | RADIAN GUARANTY INC                      | 4.2            | 2,887,826           | 35            |
| 7   | REPUBLIC MORTGAGE INS CO                 | 3.9            | 2,721,372           | 15            |
| 8   | CMG MORTGAGE INS CO                      | 2.3            | 1,612,910           | 12            |
| 9   | AMERIN GUARANTY CORP                     | 2.0            | 1,359,380           | 29            |
| 10  | UNITED GUARANTY RESIDENTIAL INS CO OF NC | 0.2            | 130,922             | -10           |
| 11  | UNITED GUARANTY MORTGAGE INDEMNITY CO    | 0.1            | 87,156              | 0             |
| 12  | MGIC INDEMNITY CORPORATION               | 0.1            | 49,850              | 734           |
| 13  | GE RESIDENTIAL MORTGAGE INS CORP OF NC   | 0.1            | 34,794              | -102          |
| 14  | MGIC ASSURANCE CORP                      | 0.0            | 34,487              | -363          |
| 15  | VEREX ASSURANCE INC                      | 0.0            | 29,815              | -81           |
| 16  | TRIAD GUARANTY INS CORP                  | 0.0            | 4,972               | -1            |
| 17  | COMMERCIAL LOAN INS CORP                 | 0.0            | 317                 | 0             |
| 18  | GENERAL ELECTRIC MORTGAGE INS CORP OF NC | 0.0            | 61                  | 0             |
| <b>TOTALS FOR 18 RANKED INSURERS</b>            |  | 100.0          | \$69,211,247        | 26            |
| <b>TOTALS FOR 18 INSURERS WRITING THIS LINE</b> |  | 100.0          | \$69,211,247        | 26            |

